



Hanse 
BREAKING RULES . SETTING TRENDS

385

www.hanseyachts.com

FAST CRUISING

EASY SAILING

INDIVIDUAL CUSTOMIZATION

INNOVATIVE DESIGN



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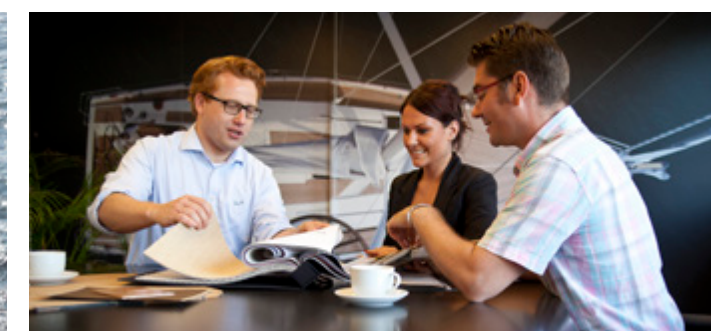
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FAST CRUISING

SWIFTLY AND SAFELY TO YOUR DESTINATION

A cruising yacht must be perfectly designed in order to take the crew to its destination safely. The HANSE 385 is nicely balanced, has a high degree of stability and can be sailed safely in all weathers. And it can also sail pretty fast as well!

RÁPIDOS Y SEGUROS HASTA DESTINO

Un yate de travesía debe estar perfectamente construido para llevar siempre a su tripulación con seguridad hasta su destino. El HANSE 385 es equilibrado, tiene un elevado índice de estabilidad y se puede tripular con seguridad bajo cualquier condición meteorológica. ¡Y no es ningún inconveniente el que además navegue con rapidez!

VELOCE EN TOUTE SECURITE

Un voilier se doit d'être parfaitement conçu pour emmener ses passagers à destination en toute sécurité. Le HANSE 385 offre un équilibre parfait, il possède une grande stabilité et se laisse manœuvrer facilement par tous les temps. Et il est aussi diablement rapide en plus !

SCHNELL UND SICHER ZUM ZIEL

Eine Fahrtenyacht muss perfekt konstruiert sein, um ihre Crew stets sicher ans Ziel zu bringen. Die HANSE 385 ist ausgewogen balanciert, sie hat einen hohen Stabilitätsumfang und lässt sich bei jedem Wetter sicher dirigieren. Und nichts spricht dagegen, dass sie auch schnell segelt!

VELOCI E SICURI ALLA META

Una barca da crociera deve essere costruita in modo perfetto per portare sempre il suo equipaggio a destinazione in tutta tranquillità. L'HANSE 385 è perfettamente bilanciato, presenta un'elevata stabilità e può essere condotto in tutta sicurezza con qualsiasi condizione meteo. E per quale motivo non dovrebbe essere anche veloce?

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FAST CRUISING



SPECIFICATION HANSE 385

short list

LOA	11.40 m 37'4"
Beam	3.88 m 12'7"
Draft	1.99 m 6'5" standard
Displacement	7.6 t 16,755 lb standard
Total sail area	74 m ² 796 sq ft

VPP SAIL PERFORMANCE

at 16 kn true wind – jib and asym. Spinnaker

60 degrees		7.9 kn
90 degrees		8.2 kn
120 degrees		8.8 kn
165 degrees		7.5 kn
optimum upwind angle	 41.4 degrees	6.8 kn

EASY SAILING



ENJOYING SAILING

The deck of the HANSE 385 is pleasantly free of lines and fittings, meaning that you have plenty of room to relax at sea and in the harbour.

DISFRUTAR LA NAVEGACIÓN

La cubierta del HANSE 385 está agradablemente libre de cabos y herrajes, para que tenga mucho espacio para relajarse, tanto de travesía como en el puerto.

LA VOILE PLAISIR

A bord du HANSE 385 les drisses et les écouteurs circulent sous le pont dans un tunnel dédié, profitez dès lors, au port ou au mouillage, d'un pont dégagé et convivial

SEGELN GENIESSSEN

Das Deck der HANSE 385 ist angenehm frei von Leinen und Beschlägen, damit Sie unterwegs und im Hafen viel Platz zum Entspannen haben.

IL PIACERE DELLA VELA

La coperta dell'HANSE 385 è libera da cime e attrezzature e vi offre un ampio spazio per rilassarvi durante la navigazione o in porto.

SMART EQUIPMENT

1. Command centre behind the helm
2. Always in view: Sea chart on the chartplotter
3. HANSE innovation: Integrated self-tacking jib
4. Within reach: Sheets, halyards and reefing lines
5. German system: Dual mainsheet control

EQUIPAMIENTO INTELIGENTE

1. Control del mando detrás de la rueda del timón
2. Siempre a la vista: el mapa marítimo en el chartplotter
3. Innovación HANSE: foque autovirante integrado
4. Al alcance: escotas, drizas, rizos
5. Sistema alemán: guiado doble de escotas grandes

EQUIPEMENT INTELLIGENT

1. Toutes les manœuvres ramenées au poste de barre
2. Traceur de cartes lisible en un coup d'oeil
3. Foc autovireur : une innovation HANSE
4. Tout le gréement courant est à portée de main
5. Système d'écoute de grand voile « à l'allemande »

SMARTE AUSRÜSTUNG

1. Kommandozentrale hinterm Steuerrad
2. Immer im Blick: Seekarte auf dem Chartplotter
3. HANSE Innovation: Integrierte Selbstwendefock
4. In Reichweite: Schoten, Fallen, Reffleinen
5. German System: Doppelte Großschotführung

DOTAZIONI INTELLIGENTI

1. Comandi alla ruota del timone
2. Sempre tutto sotto controllo: chart plotter a vista
3. Innovazione HANSE: fiocco autovirante integrato
4. A portata di mano: scotte, drizze, borose
5. Scotta di randa "alla tedesca" con doppio controllo

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1 Everything under control: the helmsman handles the HANSE 385 single-handed.



2 GPS Plotter close to the twin wheels.



3 Integrated self-tacking jib: tacking with no need for grinding.



4 Command Centre: sheets, halyards and reefing lines all within easy reach.



5 German mainsheet system leads aft to helmsman at both sides.



2 Climbing aids: solid folding mast steps make it easy to handle the mainsail.



3 Anchoring maneuvers made easy: simply touch the button on the remote control.



4 Relaxing steering position.

SIMPLE YET EFFECTIVE

1. Multifunctional bow fitting
2. Folding mast steps
3. Anchoring at the touch of a button
4. Optimal seating position

SENCILLO PERO EFECTIVO

1. Efectivo herraje de proa
2. Escalones de mástil plegables
3. Fondear pulsando un botón
4. Óptima posición del asiento

SIMPLE MAIS EFFICACE

1. Davier d'étrave multifonction
2. Marches de mats rabattables
3. Mouiller d'une simple pression sur un bouton
4. Une assise optimale

EINFACH, ABER EFFEKTIV

1. Vielseitiger Bugbeschlag
2. Klappbare Maststufen
3. Ankern per Knopfdruck
4. Optimale Sitzposition

SEMPLICITÀ E EFFICACIA

1. Musone polifunzionale
2. Gradini albero pieghevoli
3. Ancorare semplicemente premendo un pulsante
4. Posizione di seduta ottimale



INNOVATIVE DESIGN

ONE STEP AHEAD

HANSE yachts set new trends in yacht building. At the same time, however, the modern and elegant design is always based on usefulness and functionality. Our designers and engineers adhere strictly to the 'form follows function' principle.

UN PASO ADELANTE

Los yates HANSE crean tendencias en la construcción de yates. Pero el diseño moderno y elegante de las formas siempre está orientado a la utilidad y la funcionalidad. Nuestros diseñadores e ingenieros siguen sin compromiso el principio de que la forma sigue a la función („Form Follows Function“).

CREATEUR DE TENDANCES

Depuis toujours, les voiliers HANSE créent de nouvelles tendances en matière de construction navale. Mais l'ergonomie se conjugue avec des lignes modernes et élégantes. Nos designers et ingénieurs obéissent sans compromis au principe « form follows function » (la forme s'adapte à la fonction).

EINEN SCHRITT VORAUSS

HANSE-Yachten setzen Trends im Yachtbau. Aber die moderne und elegante Formgestaltung orientiert sich immer am Nutzen und der Funktionalität. Dem „Form Follows Function“-Prinzip folgen unsere Designer und Ingenieure kompromisslos.

UN PASSO AVANTI

HANSE detta le tendenze costruttive. Tuttavia, le forme moderne ed eleganti devono sempre essere orientate alla praticità d'uso e alla funzionalità. I nostri designer e progettisti si attengono senza compromessi al principio „Form Follows Function“.



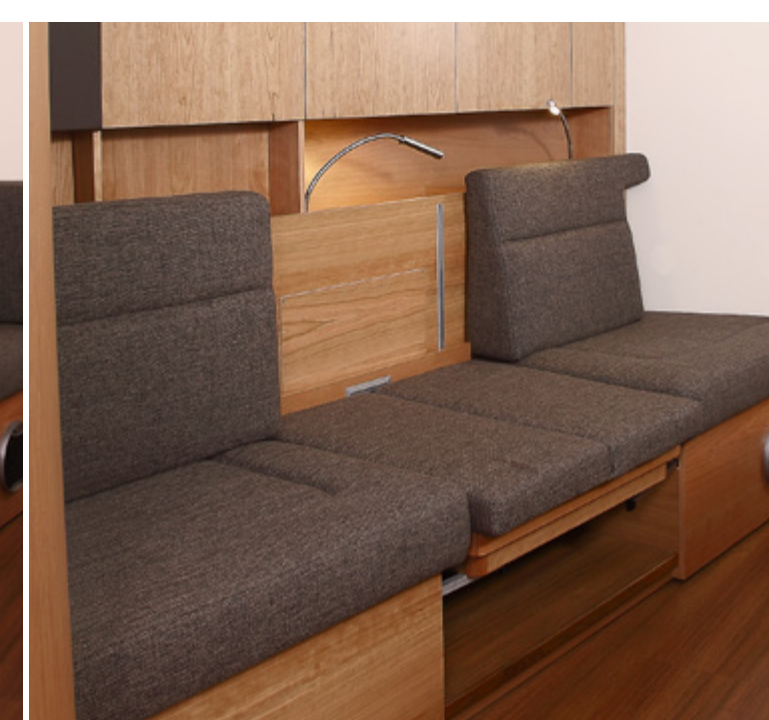
1 SLS – Smart lighting system with touch pad control.



2 Large head with light and ventilation.



3 Adaptable table. The chart table can be lowered to create an extra seat at the salon table or an additional berth.



4 The large u-shaped sofa converts into a double berth.



5 Wine cellar below the floor boards.

ATTRACTIVE AND PRACTICAL

1. Light control via touchpad
2. Large, easy-to-clean wet room
3. Compatible: Retractable chart table
4. Convertible: U-shaped settee or double berth
5. Home comforts: Special wine compartment

BONITO Y AJUSTADO A LAS NECESIDADES PRÁCTICAS

1. Control de luces a través de mando táctil
2. Amplio baño, fácil de cuidar
3. Compatible: mesa para cartas de navegación abatible
4. Capacidad de conversión: sofá en U o litera doble
5. Buena temperatura: armario de vinos en la sentina

PRATIQUE ET ORIGINAL

1. Gestion de l'éclairage par touchpad
2. Cabinets de toilettes spacieux et faciles d'entretien
3. Assise de la table à cartes escamotable
4. Carré transformable en couchette double
5. Home comforts: Special wine compartment :
Rangements : Cave à vin

SCHÖN UND PRAXISGERECHT

1. Lichtsteuerung über Touchpad
2. Grosse, pflegeleichte Nasszelle
3. Kompatibel: versenkbarer Kartentisch
4. Wandlungsfähig: U-Sofa oder Doppelkoje
5. Wohl temperiert: Weinfach in der Bilge

BELLEZZA E PRATICITÀ

1. Controllo luci tramite touchpad
2. Bagni spaziosi e di semplice manutenzione
3. Tavolo da carteggio abbassabile
4. Divano a U o cuccetta doppia
5. Come a casa, la sentina diventa una cantina

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STYLISH DOWN TO THE SMALLEST DETAIL

1. A terrace on the sea
2. Maximum ventilation via windows and hatches
3. Flush hatch above the aft cabin
4. Foldable cockpit table with teak tops
5. Storage for halyards and sheets

LLENO DE ESTILO HASTA EL ÚLTIMO DETALLE

1. Una terraza sobre el mar
2. Máxima ventilación a través de ventanas y escotillas
3. Escotilla grande sobre el camarote de popa
4. Mesa de bañera desplegable en teca
5. Estiba para drizas y escotas

DU STYLE JUSQUE DANS LES DETAILS

1. Une terrasse ouverte sur la mer
2. Une ventilation maximum par les hublots et panneaux de pont
3. Panneau de pont flush dans la cabine arrière
4. Table de cockpit repliable avec abattants en teck
5. Emplacements dédiés pour drisses et écoutes

STILVOLL BIS INS DETAIL

1. Eine Terrasse über der See
2. Maximale Ventilation durch Fenster und Luken
3. Flush-Luke über der Achterkammer
4. Cockpittisch mit klappbaren Teakplatten
5. Stauraum für Fallen und Schoten

ELEGANZA NEI DETTAGLI

1. Una terrazza sul mare
2. Massima aereazione grazie a boccaporti e finestre laterali.
3. Boccaporto a filo coperto sopra la cabina di poppa
4. Tavolo pozzetto con piani in teak pieghevoli
5. Gavone per drizze e scotte

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1 A drink in the evening sun: the large bathing platform has teak decking and a swim ladder. The life raft has dedicated secure stowage.



2 Maximum ventilation through openable coach roof windows.



3 All hatches flush.



4 Stainless steel foldable cockpit table with teak tops.



5 Dedicated storage space for halyards and sheets close to helmsman position.

INDIVIDUAL CUSTOMIZATION



HANSE INTERIOR STUDIO

You can design a HANSE 385 according to your needs and preferences. Choose from the almost infinite combinations of hull colours, interior layouts, woods and fabrics. Once you have chosen, we make your dream yacht a reality.

GRAN LIBERTAD

Usted puede configurar un HANSE 385 según sus necesidades y preferencias. Elija entre una combinación casi infinita de colores de casco, diseños de interior, maderas o tejidos. Cuando se haya decidido, nosotros le construiremos el yate de sus sueños.

LA LIBERTE DE CHOIX

Le HANSE 385 peut être aménagé selon vos envies et vos besoins. Choisissez parmi une combinaison infinie de couleurs de coque, de décorations intérieures, de bois ou de tissus. Faites votre choix et nous construirons le voilier de vos rêves.

HANSE INTERIEUR STUDIO

Eine HANSE 385 können Sie nach Ihren Bedürfnissen und Vorlieben gestalten. Wählen Sie aus einer nahezu unendlichen Kombination von Rumpffarben, Interieur-Layouts, Hölzern oder Stoffen. Wenn Sie entschieden haben, dann bauen wir Ihre Traumyacht.

GRANDE LIBERTÀ

Un HANSE 385 può essere equipaggiato secondo le vostre esigenze e i vostri desideri. Scegliete fra le combinazioni pressoché infinite di colori dello scafo, configurazioni interne, legni o tessuti. Quando avrete scelto, costruiremo per voi lo yacht dei vostri sogni.

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FURNITURE, FLOORINGS, MATERIAL, FABRICS

Selection of the surfaces for furniture and floors, the work surfaces in the galley and wet areas and all upholstery material.

☒ - Standard fittings

☐ - Optional fittings

MUEBLES, SUELOS, MATERIALES, TEJIDOS

Selección de las superficies para muebles y suelos, de las superficies de trabajo en la cocina y los baños y todas las tapicerías.

☒ - Equipamiento estándar

☐ - Equipamiento especial

MEUBLES , PLANCHERS, MATÉRIAUX, SELLERIE

Choix de finitions pour les boiseries intérieures et les planchers, les surfaces des plan de travail cuisine et salle de bains, assortiment de tissus pour la sellerie.

☒ - Équipement de série

☐ - Équipement en option

MÖBEL, BÖDEN, MATERIAL, STOFFE

Auswahl der Oberflächen für Möbel und Fußböden, der Arbeitsflächen in Pantry und Nasszellen und aller Bezugstoffe.

☒ - Standardausstattung

☐ - Sonderausstattung

MOBILI, PAGLIOLI, MATERIALI

Grande scelta di legni per gli interni e i pagliolati, superfici di lavoro in cucina e nei bagni, assortimento di tessuti per la cucineria interna

☒ - dotazioni standard

☐ - dotazioni opzionali

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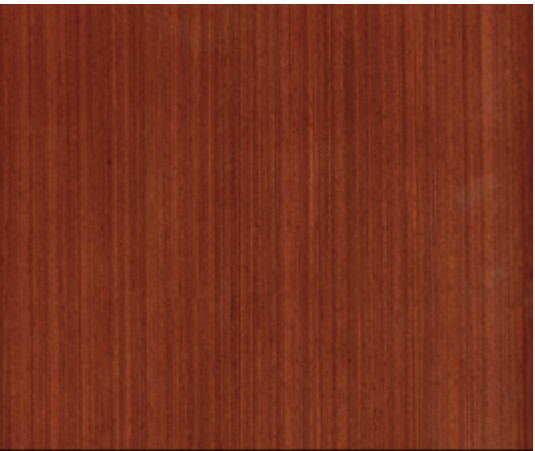
Boundless choices: individualize your Hanse to the max

▼ Floorboard



Acacia . Standard ☒

▼ Furniture Wood



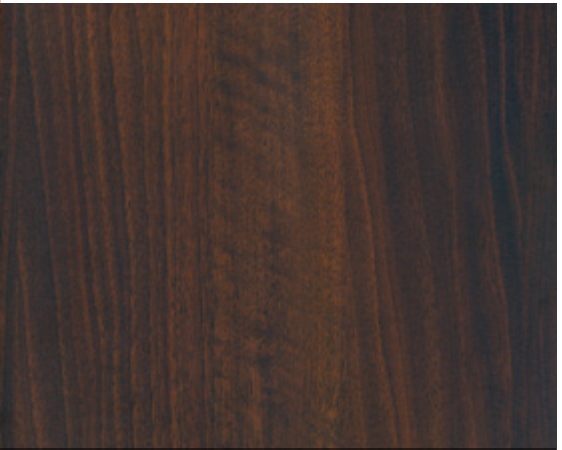
Mahogany Style Satin Varnish ☒



Classic Stripes ☐



American Cherry Satin Varnish ☐



Noce Nero ☐



Italian Oak Style Satin Varnish ☐

▼ Worktop Galley



Black Quartz ☒



Seashell White ☐

▼ Carpets



Studio ☐



Residence ☐



Palazzo ☐



Atelier ☐

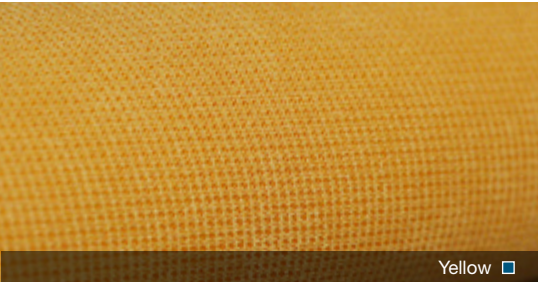
▼ Upholstery Monte Carlo



Cream



Blue



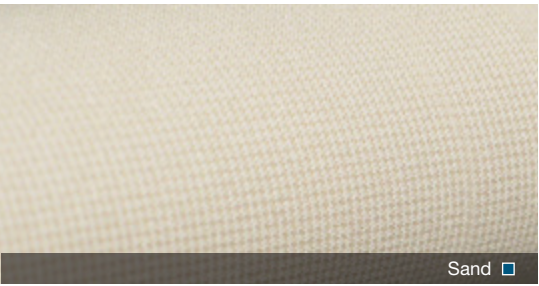
Yellow



Dark Grey



Red



Sand

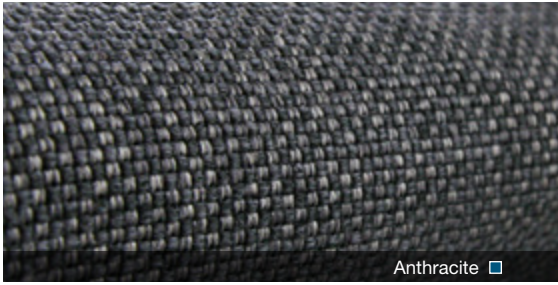


Chocolate

▼ Upholstery Florence



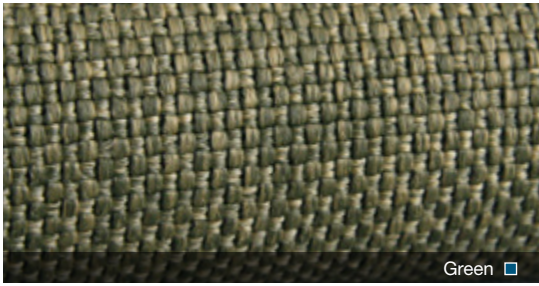
Nature



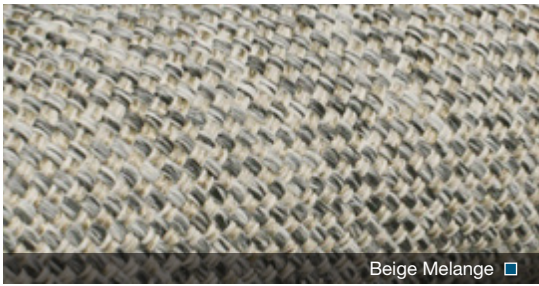
Anthracite



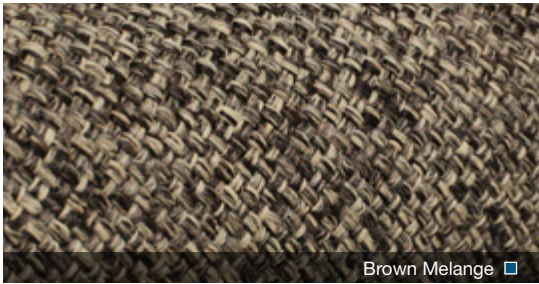
Chocolate



Green



Beige Melange

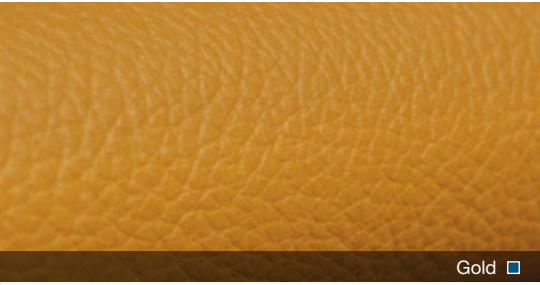


Brown Melange

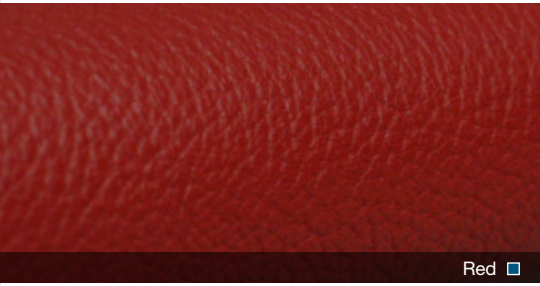
▼ Upholstery Portofino Leather



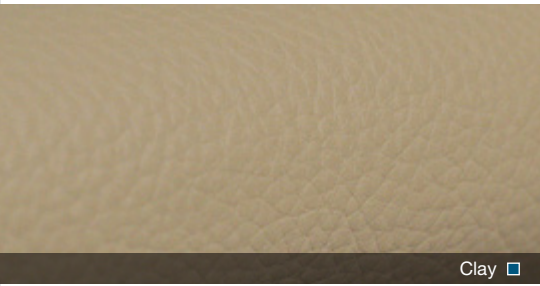
Cream



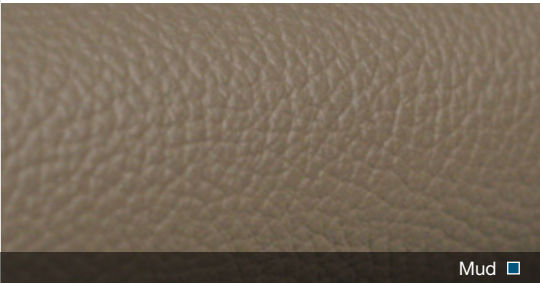
Gold



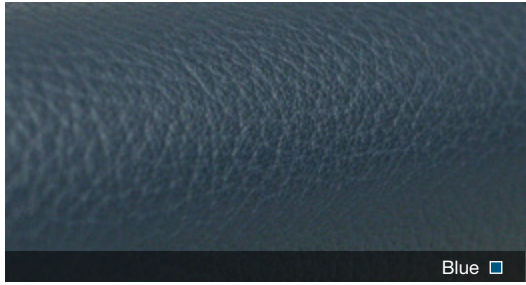
Red



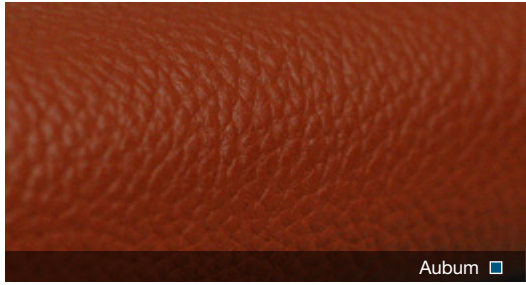
Clay



Mud



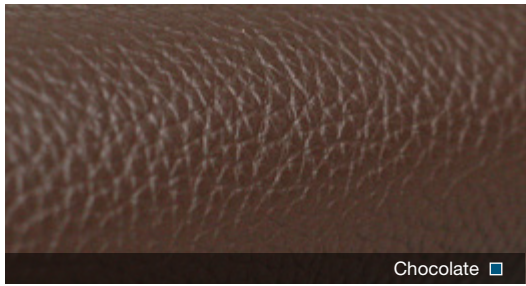
Blue



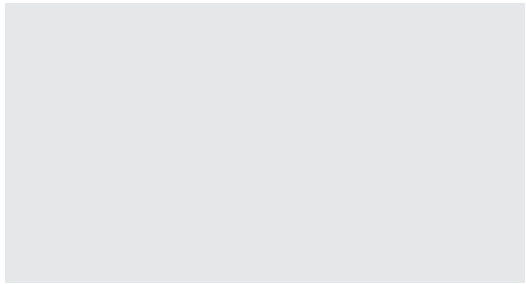
Auburn



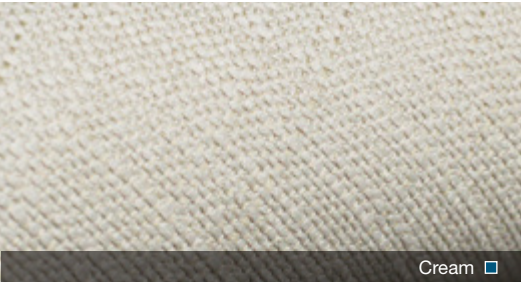
Jade



Chocolate



▼ Upholstery Valencia



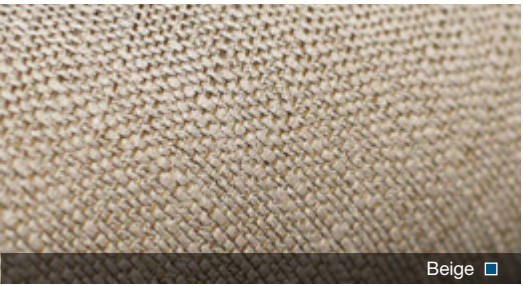
Cream



Yellow



Red



Beige



Brown



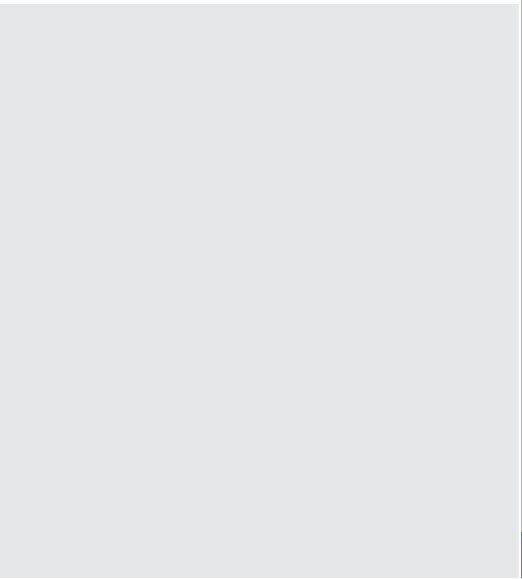
Dark Blue



Light Green



Light Grey



DECK, EXTERNAL MATERIALS, COLOURS

Selection of the deck cover, the cockpit and deck upholstery, for sprayhood/ maindrop, the colours for the hull and water line (gel coat or varnish).

☒ - Standard fittings

☐ - Optional fittings

CUBIERTA, MATERIALES EXTERIORES, COLORES

Selección del revestimiento de cubierta, los tapizados de bañera y cubierta, capota antirociaciones/lazy-bag, los colores del casco y la línea de flotación (gelcoat o barniz).

☒ - Equipamiento estándar

☐ - Equipamiento especial

COULEUR DE COQUE, AMENAGEMENTS DU PONT

Sélection de couleurs de coque et de ligne de flottaison (gel coat ou peinture) revêtement de pont, passavants et cockpit, couleur de sellerie pour la capote et housse de bôme.

☒ - Équipement de série

☐ - Équipement en option

DECK, AUSSEN-POLSTER UND -STOFFE, RUMPPFARBEN

Auswahl des Deckbelages, der Cockpit- und Deckpolster, für Sprayhood/Maindrop, der Farben für Rumpf und Wasserlinie (Gelcoat oder Lackierung).

☒ - Standardausstattung

☐ - Sonderausstattung

COLORI SCAFO E TESSUTI PER L'ESTERNO

Selezione dei colori scafo e linea di galleggiamento, (gelcoat o vernice), della cuscineria esterna, cappottina e lazy bag

☒ - dotazioni standard

☐ - dotazioni opzionali

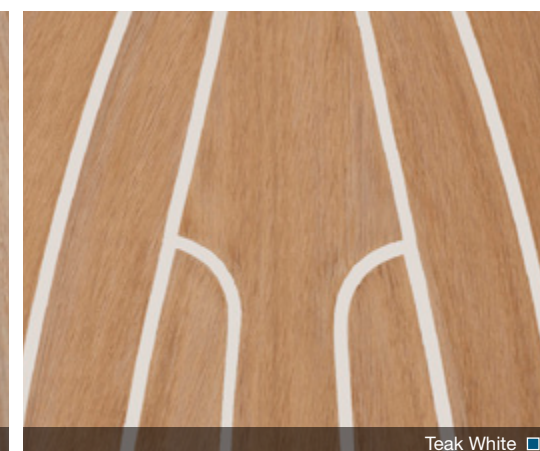
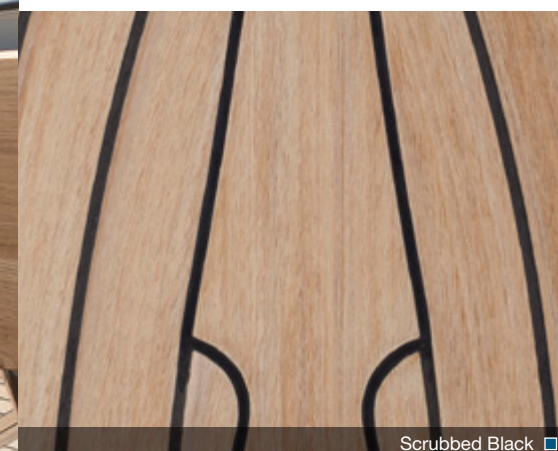
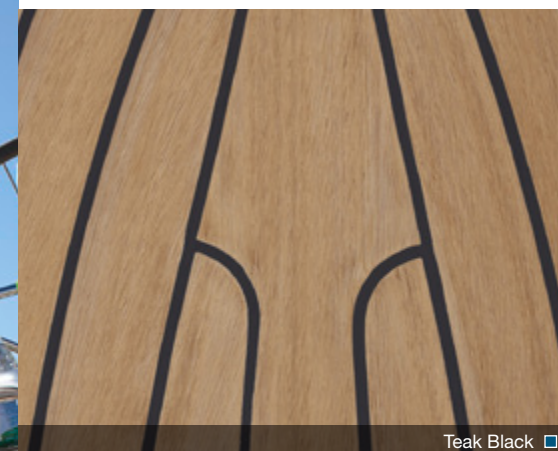
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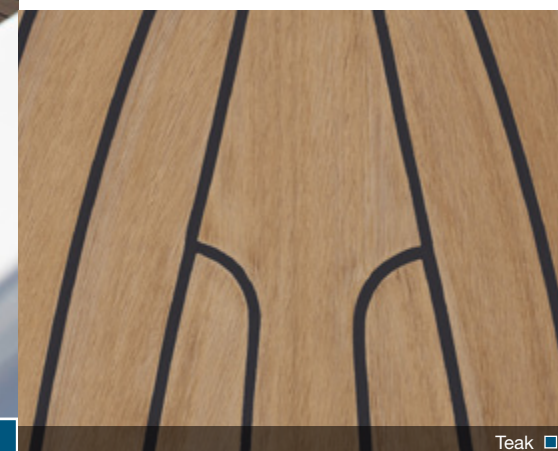


Just the way your are: individualize your Hanse to the max.

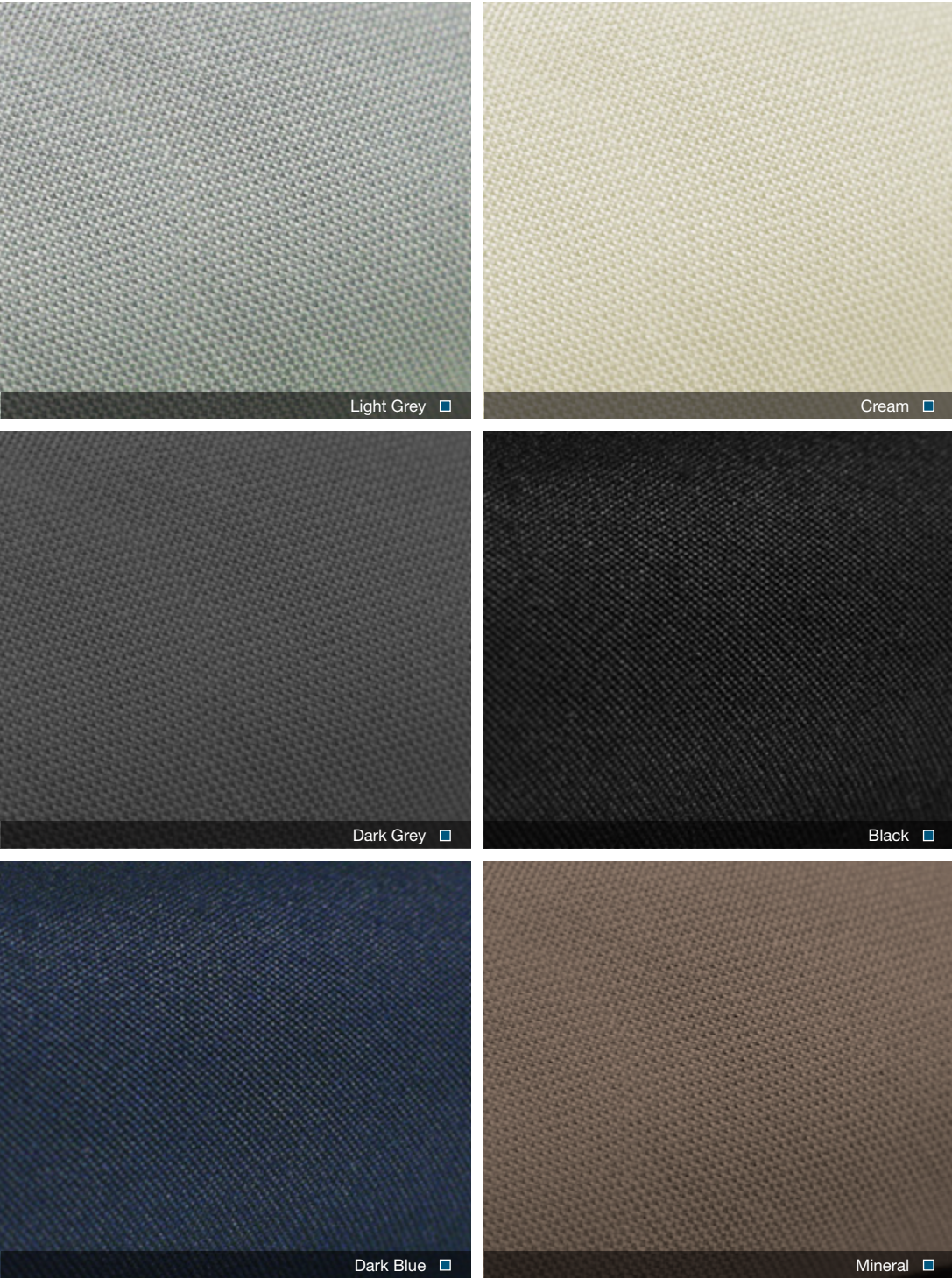
▼ SYNTHETIC TEAK



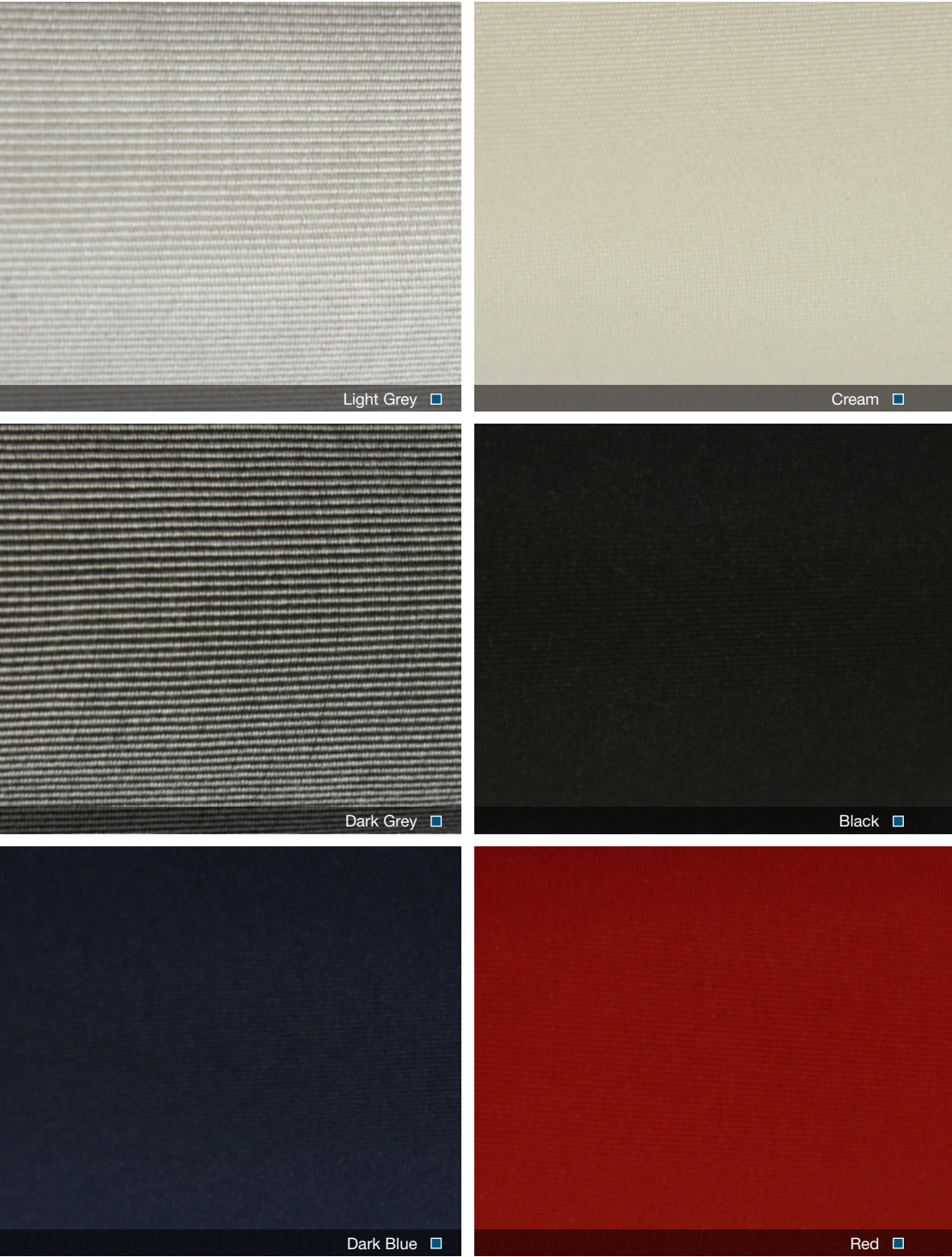
▼ TEAK



▼ Lazy Bag, Bimini, Sprayhood, Cover and Canopy



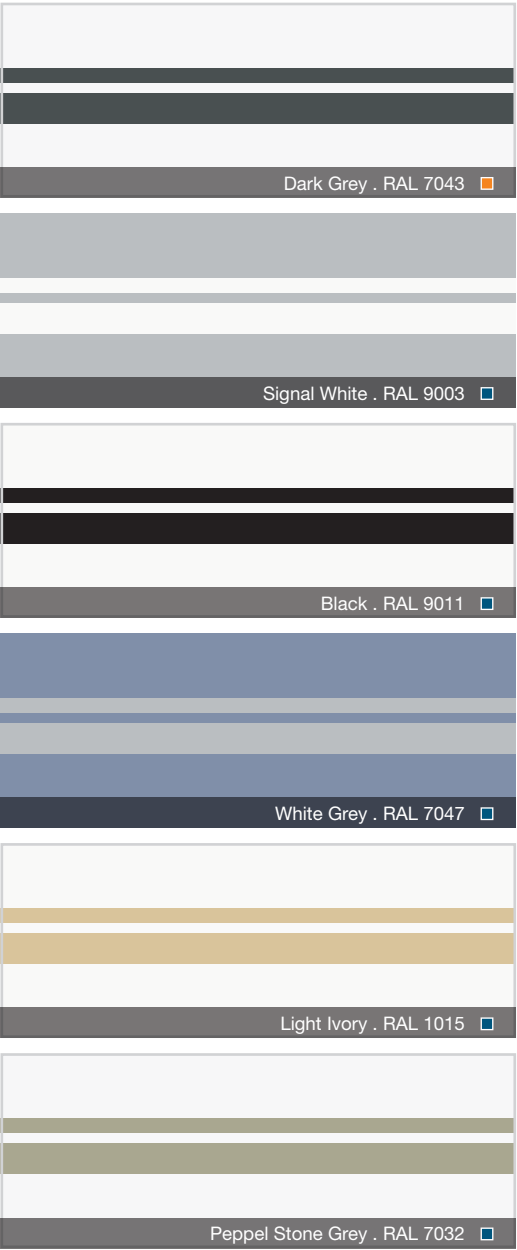
▼ Cockpit Cushions



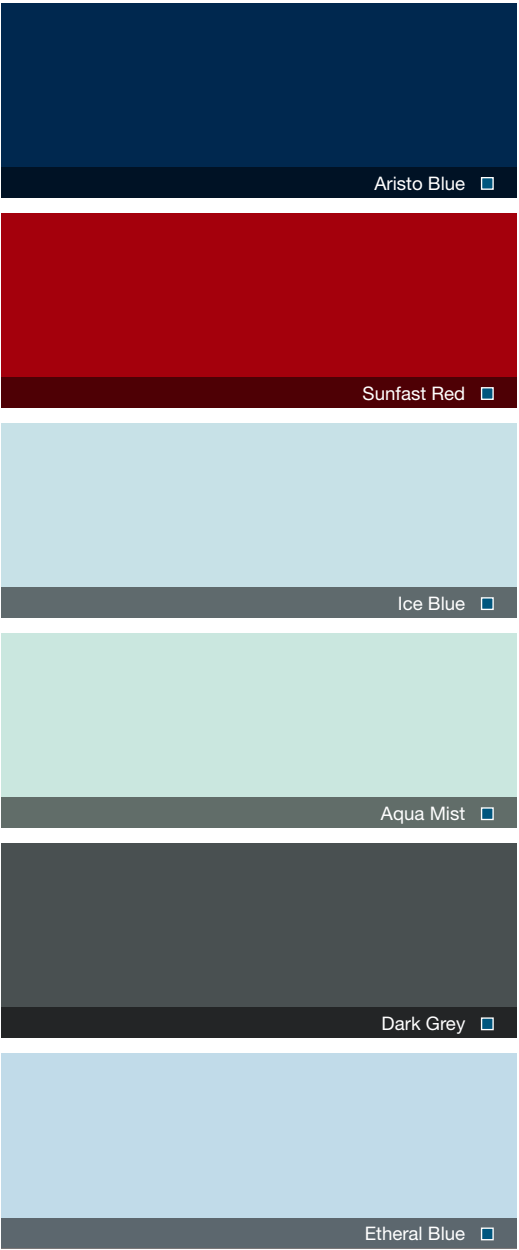
▼ Gelcoat Hull



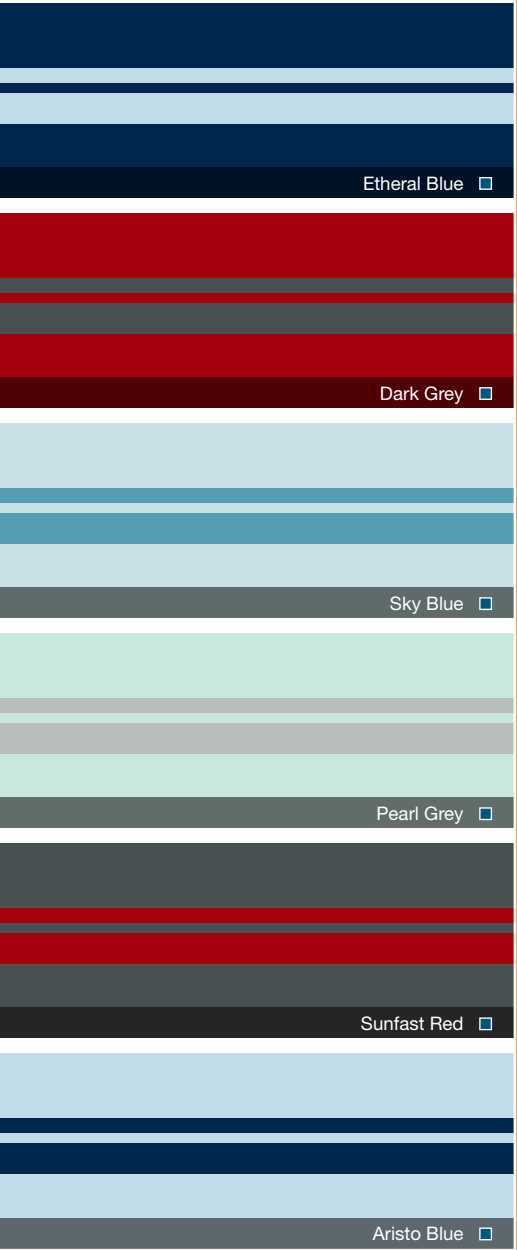
▼ Gelcoat Waterline and Coveline



▼ Painted Hull



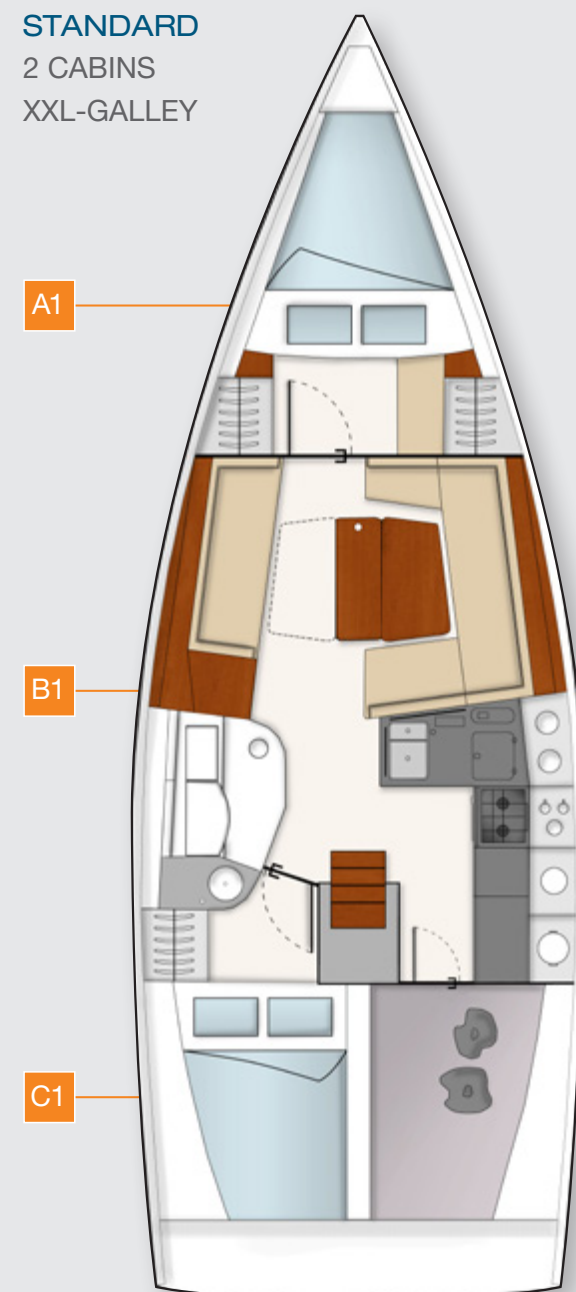
▼ Painted Waterline and Coveline



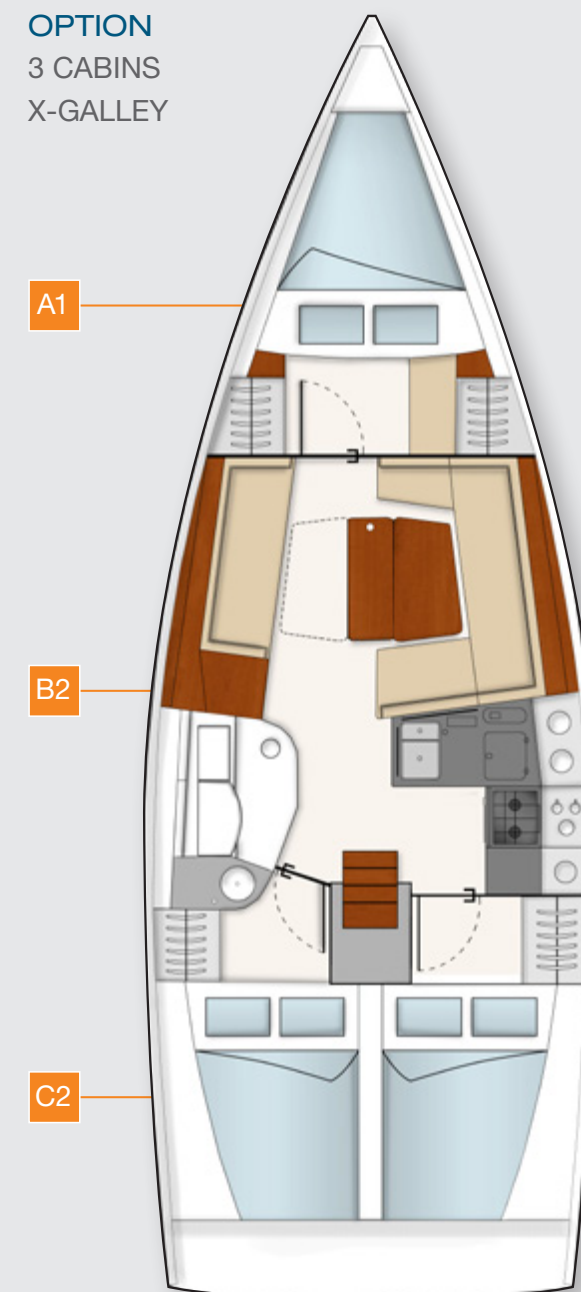
Mix and match as you wish. The hull, waterline and coveline can also be painted in 70 + more other colors according to Alexseal color selection. Shown are examples. Your dealer will be happy to advise you.

INDIVIDUAL CABIN CONCEPT

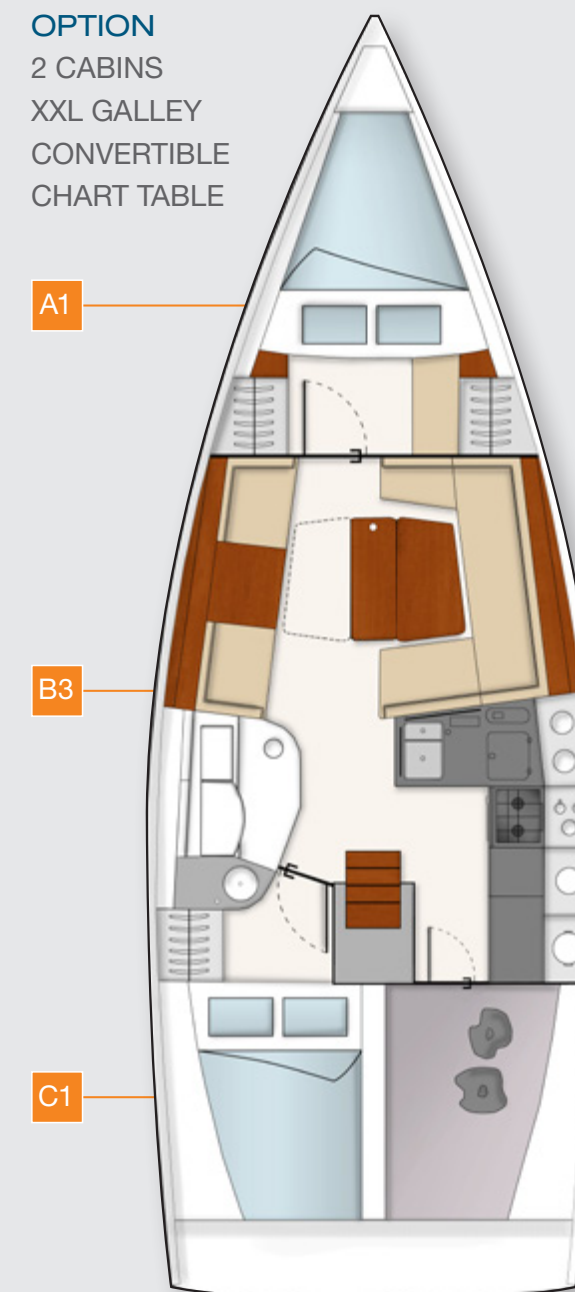
STANDARD
2 CABINS
XXL-GALLEY



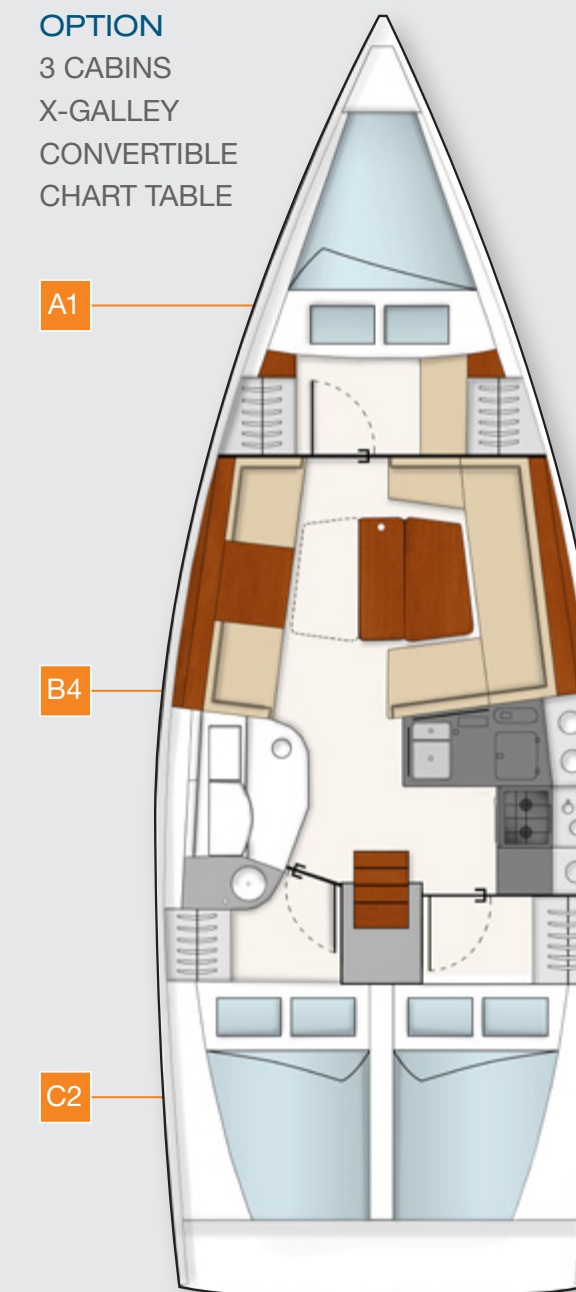
OPTION
3 CABINS
X-GALLEY



OPTION
2 CABINS
XXL GALLEY
CONVERTIBLE
CHART TABLE



OPTION
3 CABINS
X-GALLEY
CONVERTIBLE
CHART TABLE



INDIVIDUAL CABIN CONCEPT

HANSE is the creator of the Individual Cabin Concept. We use this system to build you a customised yacht that is comparable to a custom yacht, but at a series production price.

DISEÑO VARIABLE DEL INTERIOR

HANSE ha inventado el Individual Cabin Concept. Nosotros construimos con este sistema yates personalizados para nuestros clientes, comparables con los diseños custom, pero a precio un barco de serie.

AMÉNAGEMENT INTÉRIEUR MODULABLE

HANSE a inventé le concept de l'aménagement intérieur personnalisée. Grâce à ce système, nous construisons des voiliers répondant aux besoins de chacun de nos clients : Le designs sur mesure, au prix d'un bateau de série.

VARIABLES INTERIEUR LAYOUT

Das Individual Cabin Concept hat HANSE erfunden. Wir bauen mit diesem System für unsere Kunden individuelle Yachten, vergleichbar mit teuren One-Off-Designs, zum Serienpreis.

INTERNI PERSONALIZZABILI

L'Individual Cabin Concept è un'invenzione di HANSE. Adottiamo questo sistema per costruire barche personalizzate per i nostri clienti, paragonabili ai costosi One Off Design, ma a un prezzo di serie.



INTERIOR DESIGN

THE FEEL-GOOD FACTOR

The interior is a balanced composition of many components. The room proportions and lighting play an important role, alongside colours, furniture design, fabrics and many special details. When you feel at home on board, we've got everything right!

EL FACTOR DEL BIENESTAR

El interior es una equilibrada composición de muchos componentes. Es importante la proporción de los espacios y su iluminación. A ello hay que agregar colores, diseño de muebles, materiales y cantidad de pequeños detalles. Y si allí dentro se siente usted a gusto, es que lo hemos hecho todo bien.

LE FACTEUR BIEN-ÊTRE

L'équilibre intérieur est une combinaison de nombreux éléments : Les volumes et l'éclairage en sont la condition essentielle. Auxquels viennent s'ajouter les couleurs, le design des aménagements, les matériaux et beaucoup de petits détails. Et si vous vous sentez à votre aise, cela prouve que nous avons réussi.

DER WOHLFÜHLFAKTOR

Das Interieur ist eine ausgewogene Komposition aus vielen Bauteilen. Wichtig sind die Proportionen der Räume und deren Beleuchtung. Dazu kommen Farben, Möbeldesign, Materialien und jede Menge kleiner Details. Und wenn Sie sich darin wohlfühlen, haben wir alles richtig gemacht.

IL FATTORE BENESSERE

Gli interni sono un insieme equilibrato di diversi componenti. Le proporzioni degli spazi e la loro illuminazione sono fattori fondamentali. Inoltre, entrano in gioco colori, design dei mobili, materiali e molti altri piccoli dettagli. E se vi sentite a vostro agio sulla vostra barca, significa che abbiamo fatto bene il nostro lavoro.

HANSE

385

A SALON TO LIVE IN

1. Plenty of headroom and light
2. Best in its class: The extra-large galley.
3. Bench with integrated navigation system
4. Plenty of light through windows and hatches

UN SALÓN PARA VIVIR

1. Gran altura para estar de pie y mucha luz
2. El mejor de su clase: el Gama extra
3. Banco de asiento con navegación integrada
4. Mucha luz a través de ventanas y escotillas

UN SALON A VIVRE

1. Grande hauteur sous barrots et luminosité
2. Une cuisine extra large : la meilleure de sa catégorie
3. Hiloires avec système de navigation intégré
4. Une luminosité optimale grace aux hublots et aux panneaux de pont

EIN SALON ZUM LEBEN

1. Grosse Stehhöhe und viel Licht
2. Klassenbeste: die XXL-Pantry
3. Sitzbank mit integrierter Navigation
4. Viel Licht durch Fenster und Luken

UNA DINETTE DA VIVERE

1. Altezza e luminosità elevate
2. Dispensa XXL, la migliore della sua classe
3. Carteggio con sistema di navigazione integrato
4. Finestrature e boccaporti regalano molta luce

HANSE

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1 Cooking in a spacious and well-lit galley that is part of the salon.



2 XXL galley with more storage and working space (B1 and B3 layout).



3 Chart table with saloon sofa (B1 and B2 layout).



4 Maximum light and ventilation via openable hatches and windows.



1 Aft cabin with large double berth and big locker.



2 Modern designed and practical accessories in the head.



3 Huge stowing locker room aft (B2 layout).



4 Large double berth in the forward cabin. Two opening flush hatches provide the room with daylight and fresh air.

THIS IS THE LIFE

1. Plenty of room in the aft cabin
2. Lighting effects in the large wet room
3. Lots of extra storage space if required
4. A double berth just like at home

ASÍ SE VIVE BIEN

1. Mucho espacio en el camarote de popa
2. Efectos luminosos en el baño grande
3. Si lo desea, gran cantidad de estiba extra
4. Una cama doble como en casa

LA VIE EST BELLE

1. Grand volume dans la cabine arrière
2. Effet de lumière dans le grand cabinet de toilette
3. Espace de rangement supplémentaire possible
4. Un lit double comme à la maison

SO WOHT ES SICH GUT

1. Viel Platz in der Achterkammer
2. Lichteffekte in der großen Nasszelle
3. Auf Wunsch jede Menge Extra-Stauraum
4. Ein Doppelbett wie Zuhause

QUESTA E' VITA

1. Ampio spazio nella cabina di poppa
2. Perfetta illuminazione nel bagno
3. Spazi di stivaggio extra su richiesta
4. Un letto matrimoniale come quello di casa



B&G Zeus² 9 chart plotter, at cockpit table, incl. plotter rack



B&G VHF V50 at chart table, incl. wireless remote handset H50



Autopilot B&G control unit & Precision 9 Compass, Antenna splitter for VHF and AIS



incl. windtransducer



incl. transducer
(speed, depth & temp)

2 B&G Triton² multifunction displays in cockpit, GoFree wireless link

3 Years
B&G
world wide
on board
guarantee



B&G Zeus² 12 chart plotter, at cockpit table, incl. plotter rack



B&G VHF V50 at chart table, incl. wireless remote handset H50



Autopilot B&G control unit & Precision 9 Compass, Antenna splitter for VHF and AIS



incl. windtransducer



incl. transducer
(speed, depth & temp)

2 B&G Triton² multifunction displays in cockpit, GoFree wireless link

TRUE MARINE - DESIGN AND TECHNOLOGY FOR BOATS!



2 high-end 2-way
speakers in cockpit,
shock resistant,
watertight



REMOTE CONTROL

- Watertight control of all functions in cockpit
- Control of iPod/iPhone music library
- Display of speed, depth, wind and GPS via NMEA 2000 interface



DOCKING STATION

- USB to play for MP3 files
- iPod/iPhone



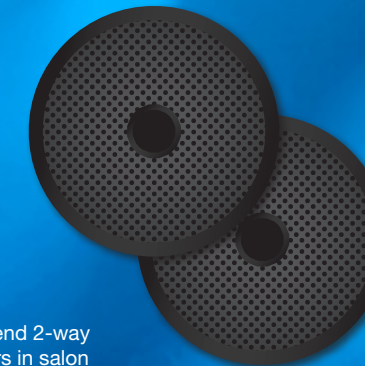
FUSION MS-AV750

- Multifunction device: Radio (AM/FM), CD/DVD Player and VHF (listening), USB
- Intuitive and simply usability
- Watertight and saltwater resistant
- Control of iPod/iPhone music library
- Speakers in cockpit/salon separately controllable



FUSION WIRELESS LINK (no internet access)

- Use your iPhone/iPad/android as remote control (App needed)



2 high-end 2-way
speakers in salon

- ⌈ All you need to enjoy cruising
- ⌈ Todo lo que necesita para disfrutar navegando
- ⌈ Tout ce dont vous avez besoin pour profiter de votre croisière
- ⌈ Alles was Sie brauchen, um Segeln zu genießen
- ⌈ Tutto quello di cui hai bisogno è goderti la crociera

Navigation package basic

Navigation package plus

Entertainment package plus

Cruising package



- ⚓ All you need to relax on board
- ⚓ Todo lo que necesita para relajarse a bordo
- ⚓ Tout ce dont vous avez besoin pour vous relaxer à bord
- ⚓ Alles, was Sie brauchen, um an Bord zu entspannen
- ⚓ Tutto quello di cui hai bisogno è rilassarti a bordo

Comfort package



- ⚓ All you need to cruise fast
- ⚓ Todo lo que necesita para navegar a toda vela
- ⚓ Tout ce dont vous avez besoin pour aller plus vite
- ⚓ Alles, was Sie brauchen, um schnell zu segeln
- ⚓ Tutto quello di cui hai bisogno è velocità a vela

Performance package

GREEN
LIGHT
WIND
POWER

second forestay

1. CLICK

2. PULL

3. ROLL OUT

Easy and safe to handle

22° TWA 25 kn TWS

45° TWA 20 kn TWS

67° TWA 15 kn TWS

90° TWA 10 kn TWS

112° TWA 5 kn TWS

135° TWA

157° TWA

180° TWA

Hanse Crossover Sail

jib

gennaker

Windrange from 5 to 20 kn

CZ laminate with Twaron-fibers and Technora X-Ply

LIGHT WIND PERFORMANCE WITH HANSE CROSSOVER SAIL

- ⚓ sailing performance from 5 kn wind speed
- ⚓ sail area 61,1 m² (approx. 656 sq ft)
- ⚓ largest wind range in its class
- ⚓ green alternative to the engine
- ⚓ ideal complement to the self-tacking jib
- ⚓ additional forestay
- ⚓ easily furling in and out from the cockpit

HANSE CROSSOVER SAIL

ELVSTRØM FCL 5 LAYER PERFORMANCE TRIOPTIMAL SAILS

- ⚓ increased stability for high performance
- ⚓ high durability for ambitious cruising
- ⚓ exclusive Design by Jesper Bank for HANSE

FCL

Taffeta: 1.7 oz
Double Layer Film
Grid Fabric: 6 ends 3000 P/5 picks 500 P
Double Layer Film
Taffeta: 2.0 oz

ELVSTRØM HIGH END HPM MEMBRANE SAILS

- ⚓ high form stability due to optimal membrane
- ⚓ minimal stretch due to high strength Technora fibres
- ⚓ high mechanical strength using Taffeta
- ⚓ extremely low weight per m²

HPM

Grey Taffeta: 1.7 oz
Double Layer Film
Fase: Aramid / Technora
Double Layer Film
Grey Taffeta: 2.0 oz

FCL and HPM sails

ORIGINAL ACCESSORIES

The standard design of the HANSE 385 is, of course, ready to sail and is well equipped for your next adventure. But if you want to give your yacht a particular charm, original HANSE accessories are the best choice.

ACCESORIOS ORIGINALES

Naturalmente el HANSE 385 con su equipamiento estándar ya tiene el velamen completo y está bien equipado para la gran travesía. Pero con los accesorios originales de HANSE le da a su yate un resplandor y calidad especiales.

PERSONNALISEZ VOTRE BATEAU

Bien équipé en standard le Hanse 385 peut cependant recevoir des équipements complémentaires afin de personnaliser votre bateau selon vos désirs et vos besoins.

ORIGINAL ZUBEHÖR

Natürlich ist die HANSE 385 in der Standard-ausrüstung bereits segelklar und gut gerüstet für die große Reise. Verleihen Sie ihrer Yacht mit HANSE-Original-Sonderzubehör eine besondere Ausstrahlung.

ACCESSORI ORIGINALI

Naturalmente anche con la dotazione di base l'HANSE 385 è pronto per partire per lunghe navigazioni. Tuttavia con gli accessori speciali originali HANSE potete aggiungere personalità e qualità alla vostra barca.



NESPRESSO coffee machine



Teak on side decks



Cockpit cushions



Genoa tracks with pin stop cars for large 105 % Genoa



Easy to open guard rail exit on both sides



Double steering system, GRP wheels, black or white, Y spoke,



Lazy bag and lazy jacks in different colours with Hanse logo



Flush installed microwave



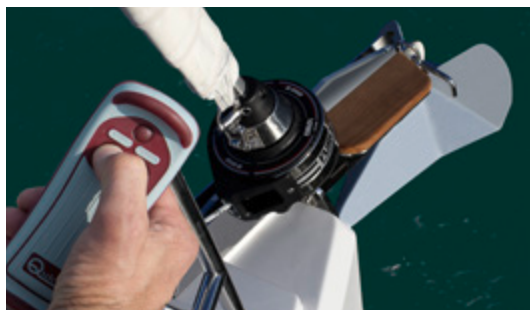
AIS Class B transponder



Gangway, carbon, folding incl. bag, 220 cm



Manual LEWMAR 40 ST EVO secondary winches



Anchor windlass, electrical with remote control



Bimini top with stainless steel frame



Large wind resistant cockpit canopy with windows



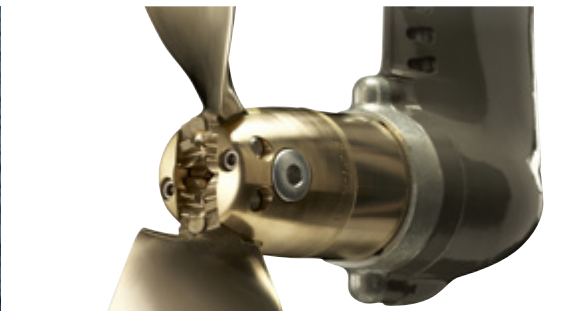
Car slide system for mainsail



U-shaped settee easy to convert into a spacious double berth or lounge area



Foldable bathing platform



Engine (Diesel) 38 HP, two blade folding propeller



Sprayhood with stainless steel frame and windows



Stainless steel removable ladder at rail gate



Retractable bowthruster



Jabsco electrical toilet with sea water flush



Fridge, front opening



EBERSPÄCHER Airtronic D4+ heating system



LEWMAR 40 EST EVO electrical halyard winches



Air condition (12.000 BTU) with 1 outlets



Shallow draft L-keel cast iron, 1,63 m draft



Solid teak rub rail hull protection

SPECIFICATION

Hanse 385



SPECIFICATION HANSE 385

LOA	11.40 m 37'4"
Hull length	10.90 m 36'06"
LWL	10.40 m 34'12"
Beam	3.88 m 12'73"
Draft	1.99 m 6'52" (standard) 1.63 m 5'35" (option)

Displacement	approx. 7,600 kg approx. 15,873 lb (standard) approx. 7,900 kg approx. 17,417 lb (option)
Ballast	approx. 2,200 kg approx. 4,850 lb (standard) approx. 2,500 kg approx. 5,512 lb (option)

Engine	20.1 kW / 27.3 HP (standard) 29.7 kW / 38.0 HP (option)
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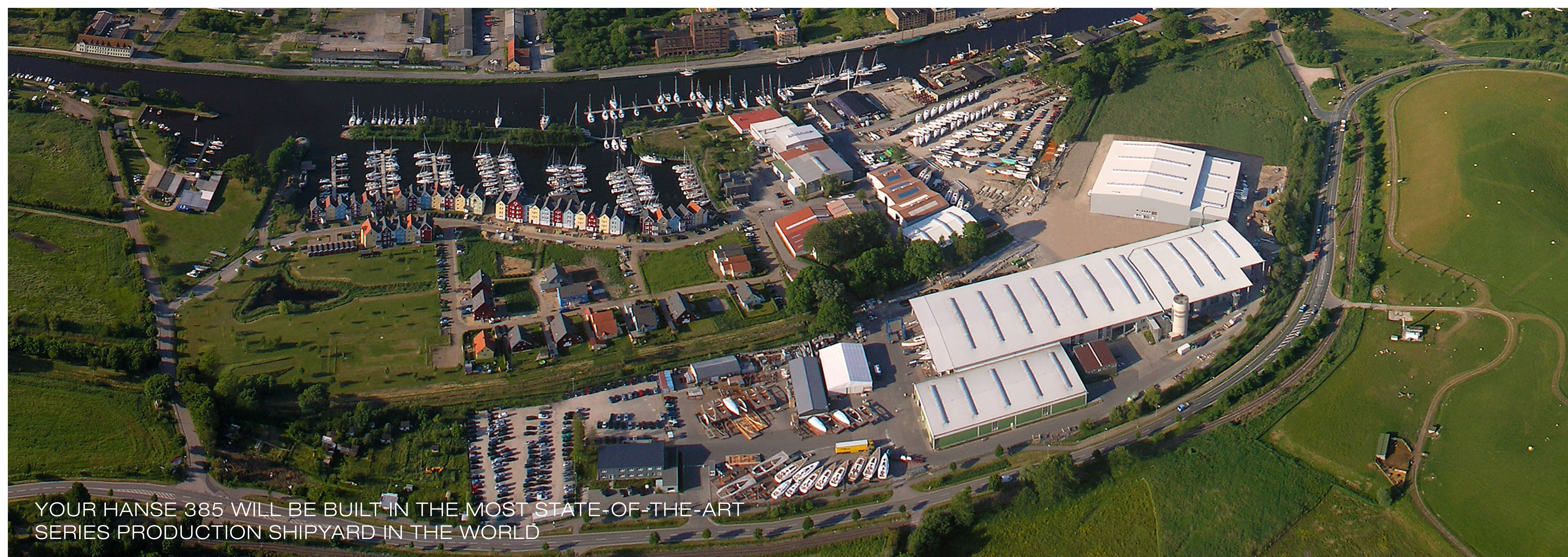
Fresh water	approx. 300 l / approx. 79 US gal (standard)
Fuel tank	approx. 160 l / approx. 42 US gal

Mast length above WL	approx. 17.30 m approx. 56'8" ft
Total sail area	approx. 74.00 m² approx. 797 sq ft
Main sail	approx. 44.00 m² approx. 473 sq ft
Self-tacking jib	approx. 30.00 m² approx. 323 sq ft
Genoa 105 %	approx. 32.00 m² approx. 344 sq ft
Gennaker	approx. 96.00 m² approx. 1,033 sq ft
Crossover sail	approx. 60.90 m² approx. 656 sq ft
Rig	I: 14.70 m 48'23" J: 4.30 m 14'11" P: 14.00 m 45'93" E: 5.10 m 16'73"

CE Certificate	B
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Design	judel/vrolijk & co
Interior	HanseYachts Design

All measurements are approximate. Specification and material can be changed without notice. Errors excepted.



YOUR HANSE 385 WILL BE BUILT IN THE MOST STATE-OF-THE-ART
SERIES PRODUCTION SHIPYARD IN THE WORLD

OUR PEOPLE ARE PASSIONATE ABOUT YACHT BUILDING

1. People are still the heart of HANSE
2. Wood – the soul of a yacht
3. Line production – precise and effective
4. Controlled quality

CONSTRUCCIÓN DE YATES CON PASIÓN

1. En HANSE se tiene en cuenta a la persona
2. La madera, el alma de un yate
3. Fabricación en cadena, con precisión y eficacia
4. Calidad controlada

CONSTRUIRE DES BATEAUX AVEC PASSION

1. Chez HANSE chaque individu détient un savoir faire
2. Le bois est l'âme de votre bateau
3. La fabrication est précise et efficace
4. La qualité est contrôlée

YACHTBAU MIT LEIDENSCHAFT

1. Bei HANSE zählt der Mensch
2. Holz, die Seele einer Yacht
3. Bandfertigung, präzise und effektiv
4. Kontrollierte Qualität

COSTRUIAMO YACHT CON PASSIONE

1. Per HANSE le persone contano
2. Il legno, l'anima di uno yacht
3. Produzione in serie, precisa ed efficiente
4. Qualità controllata

HANSE

385



1 People are still the heart of what we do. The HANSE 385 is built by highly specialised craftsmen, many of them are avid sailors.



2 Carefully selected solid timbers – such as American cherry – give the HANSE 385 its unique charm.



3 Series production of yachts on assembly lines with calculated cycle times - good value with high quality.



4 Your HANSE 385 will not set sail without an extensive quality control throughout the whole production.



2 A puzzle with many pieces. The HANSE 385 was developed and engineered with millimeter precision.



3 CE-certificate by GL. The Germanischer Lloyd is setting highest standards in boatbuilding worldwide.



4 Before our carpenters build the interior of a HANSE 385, wood panels are prefabricated using computer control.

LEADING EDGE TECHNOLOGY

1. Highly trained specialists take control
2. The HANSE 385 takes shape on screen
3. CE certification from Germanischer Lloyd
4. Furniture construction by hand and machine

ALTA TECNOLOGÍA Y SENSIBILIDAD

1. La persona tiene el control
2. El HANSE 385 nace en la pantalla del ordenador
3. Certificación CE de calidad Germanischer Lloyd
4. Muebles hechos a mano y a máquina

HIGH TECH ET SENSATIONS

1. Une fabrication cousue main
2. Une conception assistée par ordinateur
3. Une Certification CE reconnue par Germanischer Lloyd
4. Un outillage High-Tech

HIGH TECH UND GEFÜHL

1. Der Mensch hat die Kontrolle
2. Die HANSE 385 entsteht am Bildschirm
3. CE Zertifizierung vom Germanischen Lloyd
4. Möbelbau mit Hand und Maschine

ALTA TECNOLOGIA E SENSIBILITA'

1. E' l'uomo che ha il pieno controllo
2. L'Hanse 385 è progettato interamente a computer
3. La certificazione Ce è rilasciata dal Germanischer Lloyd
4. I mobili sono realizzati a mano e a macchina

385

52/53



“THE TRUE PEACE OF GOD
BEGINS AT ANY POINT 1,000 MILES
FROM THE NEAREST LAND.”

(Joseph Conrad, novelist (1857 – 1924))



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